

## Harmonization of Trading Partners Between Indonesia–Italy: Empirical Calculations of Selected Agricultural Commodities

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### Abstract

Initially, exports were perceived as the prestige and dignity of a nation. However, in terms of terminology, the essence of export flows is complementarity between countries, where each party has advantages, competition and excess production of a particular product to offer. The orientation of this study is to examine the relationship between tobacco exports, coffee exports, and wine exports to GDP growth in Italy–and Indonesia. There are key variables ~~which-that~~ are divided into two case studies, including tobacco export volume, FoB on tobacco exports, coffee export volume, FoB on coffee exports, green grape export volume, CIF on green grape exports, red wine export volume, CIF on red wine exports, GDP share of agriculture in Indonesia and Italy. The fundamental difference in wine exports from the two is that Indonesia uses green grapes and for Italy it uses red wine. The method is set through a panel data regression approach and samples for ~~the~~ 2013–2021. ~~The Existing~~ econometric ~~results-predictions-explain-find~~ that tobacco exports and coffee exports have a significant effect on ~~the-the~~ GDP share of agriculture in Indonesia–Italy. Likewise, CIF on exports of green grapes and red wines which have a significant effect on ~~the-the~~ GDP share of agriculture in both nations. These findings inspire more urgent implications for the topic of agricultural commodity exports and become an integrated whole.

**Keywords:** agricultural commodities; export; GDP share of agriculture; panel data regression; Indonesia–Italy.

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## I. Introduction

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Since the last few decades, Indonesia and Italy as two countries have had a series of cooperation in the fields of politics, defense, economics and security, such as the Bilateral Communication Forum (FKB) as a bilateral dialogue mechanism which was agreed upon through the signing of a Memorandum of Understanding (MoU) in bilateral consultation in 2009 (The Italian Trade and Investment Agency, 2021). ~~In fact,~~ Italy also took part in recognizing Indonesia's independence in 1945 after the Dutch colonial reforms (Wirjopranoto, 1954). Good collaboration between the two is also implied by the history of the Group of Twenty (G20), including Italy and Indonesia joining the group which was formed in 1999 as an intergovernmental forum that systematically brings together advanced economic powers and emerging markets to highlight important issues of global economy (Al-Fadhat, 2022; Berawi, 2022; Singh, 2014).

In the cross-trade context, Indonesia has played a vital role in fulfilling the business framework for several agricultural commodities, including coffee, green grapes grown in tropical climates, and tobacco. The Katadata (2022a) reports that Indonesia is in fourth position after Brazil (first rank), Vietnam (second rank), and Colombia (third rank) as a coffee producer ~~in the world~~ worldwide in 2021 reaching 774.60 thousand tons. The most famous types of coffee from Indonesia for export are Arabica Gayo-Sumatra, Arabica Kintamani-Bali, Arabica Toraja-South Sulawesi, Arabica Java Ijen Raung-East Java, Liberika Rangsang Meranti-Riau, Arabica Flores Bajawa-East Nusa Tenggara, and Robusta Temanggung-Central Java (Fitriani et al., 2021). Even though the history of coffee from Italy is very striking and is a favorite of coffee lovers ~~in the world~~, Italy still exports coffee from Indonesia to absorb demand because coffee stocks are also limited. On the other hand, Indonesia has become a regular customer of Italian coffee, where the expansion of coffee from several variations, such as Cappuccino, Marocchino, Caffè Latte, Shakerato, Caffè al Ginseng, Caffè d'Orzo, and Macchiato is the best image and choice that drives the interest of Indonesian customers. As an illustration, the existence of Italian coffee is quite progressive as many coffee outlets market it in raw packaging and sell processed products. Nurhasanah & Dewi (2019), Oktafarel et al. (2021), and Purnomo et al. (2021) argue that the popularity of Italian coffee in Indonesia targets various ages, especially millennials.

Furthermore, the popularity of wines from Italy calls attention to the export market (Casini et al., 2009; Colombini, 2015; Corsi et al., 2010; Hertzberg & Malorgio, 2008; Piñeiro & Maffi, 2018; Ponte, 2021). With abundant production of red wine, Italy's status as the second highest supplier of wine after China ~~also produces results in~~ superior added value for the national economy (The Agriculture News, 2019). In 2019, wine production in Italy reached 7,900,121 tons. With that capacity, each resident produces up to 79,366 kg of grapes ~~and produces with an income of~~ 30,594 US\$ (The Atlas Big, 2022). More than 1 million hectares of vineyards are spread across almost the entire region. ~~This was pioneered by the Romans, so to this day~~ Starting from the Romans as a pioneering nation and continuing until today, Italy is still very skilled at producing wine (The Tanjung Pinang Pos, 2022). ~~But~~ Nevertheless, local wisdom explored by Indonesia to develop green grape commodities has been implemented ~~in terms of regarding~~ exports (Fernando et al., 2017; Mariani et al., 2012; Revindo, 2017; Septina, 2020). To fulfill ~~Indonesia's commitment to Italy, the green grapes exported are a unique type that is considered traditional medicine its trading partner commitments.~~ Indonesia exports green grapes to Italy, where this type of grape is very unique and functions as traditional medicine. ~~Apart from~~ Besides being used for medicine, green grapes are also used as a food ingredient, ~~an~~ in addition to cooking, desserts, and a mixture ~~in~~ of red wine fermentation combinations. In contrast to the majority of the population in Italy, whose hobby is drinking wine, in Indonesia, people consume non-processed

wine as a nutritional supplement. Even though there are differences in cultural characteristics, both countries need each other to export and import.

~~Besides that~~As is known, tobacco is a commodity ~~that cannot be separated from~~that is quite intensive in export and import ~~activities~~trade. Even though tobacco which has high levels of nicotine has always been a matter of debate as a universal health issue, the price of tobacco always soars high on the market (Bader et al., 2011). It should be noted that apart from cigarettes, cigars, leaf cigarettes, and sliced tobacco, tobacco leaves are also used as raw materials for pharmaceutical and cosmetic products (Niu et al., 2021; Popova et al., 2019). In practice, demand for tobacco always increases (Chaloupka et al., 2012; Huang et al., 2018). By taking advantage of the high demand side, Italy is the target market for tobacco commodities from Indonesia. In Indonesia, cigarettes are seen as a characteristic of ancestral culture in one unit (Ayuningtyas et al., 2021). Generally, ~~people~~Indonesians who are classified as active smokers ~~are those who also like to~~consume coffee ~~because coffee is considered a complementary need~~ (Hartoyo et al., 2022). These two attributes are inseparable. The case study in Italy ~~is actually a dilemma~~is quite dilemmatic, where the majority of smoking behavior is ~~related to burning and inhaling a substance~~used to relieve stress (Caponnetto et al., 2020; Garzillo et al., 2022; Munarini et al., 2022). In 2017, importing countries addicted to Indonesian tobacco products, ~~included~~especially the US: 2,827.3 tons, Sri Lanka: 1,086 tons, Belgium: 992.7 tons, the Netherlands: 871.8 tons, and the Dominican Republic: 753.3 tons (Okezone, 2017). ~~Through guaranteed~~By guaranteeing tobacco quality, Indonesia ~~is able to can~~control-meet world tobacco ~~trade~~demand, including ~~the level of demand from shipments to~~ Italy. Meanwhile, Indonesia's tobacco export performance in 2018 was the sixth largest. With ~~a national~~production ~~habitat~~of 136 thousand tonnes or around 1.91% of total global tobacco production, Indonesia is ~~in the sixth position~~largest tobacco producing country after China, Brazil, India, US and Malawi (The Ministry of Health Republic of Indonesia, 2018).

An example of a study investigated by Ahsan et al. (2020), Al-Abdulkader et al. (2018), Fatkurrohim et al. (2022), Gizaw et al. (2022), Gunawan et al. (2018), Musona (2016), Murindahabi et al. (2019), Nkhoma et al. (2021), Nugroho & Lakner (2022), Sumner & Alston (1987), and Zuhdi & Yusuf (2022) have an orientation about the balance in exports and imports of wine, coffee and tobacco commodities towards economic growth. So far, ~~dynamic trading blocks have responded to the trade pattern driven by~~these three products, ~~whose relationship in optimizing the rate of~~has been able to increase economic growth ~~is significant~~optimally. In an open economy, ~~aggressive product diversity and diversification dictates intense competition in well-managed product diversity and diversification is one of the considerations in the competitiveness of~~exports and imports ~~of~~especially wine, coffee, and tobacco.

~~Examining each country that has certain competitive strengths, ideally they should concentrate on importing products in anticipation of weaknesses in the supply of complementary goods, to avoid shortages in the proportion of product stock. Ideally, before exporting, countries that have certain competitive strengths tend to concentrate on importing products first to anticipate a scarcity of supply of complementary goods which can automatically reduce the increase in prices of substitute goods.~~ Meanwhile, supplier countries strengthen trading partner institutions that function to overcome the scarcity of substitute commodities, so that contributions from exporters create a sustainable cluster chain. The motivation of this work is to evaluate the impact between export partners in wine, coffee, and tobacco commodities on Gross Domestic Product (GDP) growth in Indonesia and Italy. The paper is organized into five pillars. Session-1: Introduction discusses the phenomenon and background. Session-2: Theoretical Review outlines the narrative and comparison of the relevance/foundation of the literature. In session-3: Research Methods ~~presents~~describe

~~the~~ data sets and analysis techniques. ~~Then,~~ ~~s~~Session-4: Analysis and Discussion ~~expresses-reveal~~ empirical findings and comparisons from previous publications. ~~Finally,~~ ~~s~~Session-5: Conclusions and Suggestions ~~verifiesclarify~~ the research points while presenting limitations, policy recommendations, and future study agenda.

The novelty of the study lies in the gaps in past studies dissected by Ahsan et al. (2020), Al-Abdulkader et al. (2018), Fatkurrohim et al. (2022), Gizaw et al. (2022), Gunawan et al. (2018), Musona (2016), Murindahabi et al. (2019), Nkhoma et al. (2021), Nugroho & Lakner (2022), Sumner & Alston (1987), and Zuhdi & Yusuf (2022), where although red wines from Italy are very famous, Indonesian green grapes have also proven to be in demand by the Italian market. Also, trade synergies originating from coffee beans and Indonesian tobacco have promising business opportunities for ~~the-this~~ global market, especially ~~forexport cooperation from Indonesia to Italy and vice versa to be used~~ as raw materials for making cigarettes and several coffee variants ~~with aru aroma~~ according to market share and consumer tastes. As explained at the beginning, what differentiates this study from these publications is the performance of local wisdom, which has the potential to be developed, such as green grape products from Indonesia. Even though it specializes in one commodity in ~~several cases and~~ in many countries, the weakness of the existing research is the analysis of traded commodities. So far, only a few have combined the exports ~~of two~~with different commodities ~~(in this casesuch as~~ wine, tobacco and coffee beans) for review. Another originality places or includes elements of Free on Board (FoB) and Cost, Insurance, and Freight (CIF), whose causality needs to be considered in influencing agricultural GDP. Talking about ~~exports and imports, these two mechanisms are important in maintaining~~ collaboration between Italy and Indonesia, international trade mechanisms through export-import are very important because they are interrelated, profitable ~~international trade,~~ and growing the economy in the agricultural sector. In a different insight, another feature of the research uses agricultural economic growth based on GDP share and not collective GDP, ~~so that the material is deepened based on~~which allows for a more implicit version of the material to be deepened. In other words, this allows and provides an opening for further diagnosis.

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## II. **Theoretical Review**

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### 2.1. **GDP of Agricultural**

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In a macroeconomic view, Gross Domestic Product (GDP) is reflected in economic growth, where one add is accumulated by export receipts minus import expenditure (Ahmad, 1978; Roy et al., 2022). When investment realization enters a certain country or region, this indicates ~~that there is~~ a flow of capital that drives the economic structure, be it primary, secondary or tertiary. The complexity of economic empowerment has great potential to absorb labor, improve welfare, reduce disparities such as unemployment and poverty, and revive socio-economic status. For this reason, the development of commodity products triggers an export-import pattern.

Regulations on the trading system represent the identity of producers and consumers in the eyes of ~~the this~~ world. If a nation exports more than it imports, it is classified as a developed country. ~~In contrast, whereas~~ if the value of imports tends to be dominant over exports, then the country is classified as developing (Hummels & Klenow, 2005). In its concept, the agricultural sector is defined as a business field that ~~includes all businesses that are~~ obtained from nature and are objects or biological (living) goods whose results are used to meet one's own subsistence needs or to be sold to other parties. ~~This~~Agricultural business includes

activities whose main aim is to cover or supplement one's own needs (subsistence), such as ~~in the fields of~~ food crops, forestry, fisheries and plantations (Emam et al., 2021). Explicitly, the share of agricultural GDP is the gross added value ~~from various units of all~~ services and products ~~created or produced from~~ the agricultural sector in a country (Rosyadi et al., 2023). ~~Basically, agricultural GDP is driven by which arise as a result of various~~ economic activities in ~~a the agricultural sphere within a~~ certain period of time ~~without~~ regardless of ~~to~~ whether the production factors are owned by residents or non-residents (Rosyadi Priyagus et al., 2023, 2024). Bosma & Curry-Machado (2012) and Ganeshamurthy et al. (2011) ~~illustrates classified~~ that tobacco plants, coffee plants and grapes are part of plantation commodities.

## 2.2. Theory of Import-Export

Nowadays, one of the signals of a nation's economic development progress is how big its trading reputation is and its ability to dominate the market (Lin & Rosenblatt, 2012; West, 2018). ~~In reality, Fung et al. (2010) stated that~~ there is not a single country ~~in the world~~ that does not need assistance from other countries (Fung et al., 2010). In ~~this regard~~ the case of trade partnerships, connections are built through partnerships that enable comparative mobility between ~~parties, so that each country~~ countries to gains profits. Every nation has superior and limited resources, whether they come from natural or human resources (Goldin, 2019). Thus, a country with certain ~~outstanding~~ resources ~~wealth is definitely~~ not ~~necessarily~~ owned by ~~certain other~~ countries and this is called comparative advantage, ~~and conversely~~ Conversely, countries that are endowed with certain resources also need help from abroad because of the dimensions of weaknesses that they do not have. ~~For that reason~~ Therefore, it makes sense to create interrelated integration from one country to another through an agreement or agreement within a certain ~~period of~~ time (Marinov, 2015; Nguyen, 2019; Surugiu & Surugiu, 2015).

For several decades, ~~traded~~ product commodities ~~that are traded~~ have not only been distributed in the form of raw materials for services, but are now ~~leading focused to on~~ semi-finished products ~~and finished products~~ for industrial, households, and ~~use to finished products~~ other consumption purposes. However, ~~there many~~ are still ~~many of them~~ in the raw product segmentation, where the raw product trading process tends to be dominated by the agricultural sector. In general, developing countries export agricultural products to rich countries with limited land, extreme climates, and no agricultural base (Kuzminov, 2017; Mohan, 2007; Sanjuán & Dawson, 2010; Trostle & Seeley, 2013; Utomo et al., 2023). Referring to market needs, if the intensity of the national demand side increases, but the supply side stagnates or decreases, then the country is obliged to accommodate this demand from abroad. The output is that all transactions will be recorded in the trade balance (Astuti et al., 2016; Ha, 2022). The various volumes of exports traded at the international level and imports entering the domestic market indicate that the country is both a supplier and part of international trade relations. An indication of the success of exports and imports is based on ~~the level of~~ surplus or deficit in the trade balance (Blavasciunaite et al., 2020).

## 2.3. FoB and CIF

Free on Board (FoB) and Cost, Insurance, ~~and~~ Freight (CIF) have different meanings. FoB is defined as a situation where the price calculated by the seller (exporter) to the buyer (importer) is based on the value of the goods plus all costs until the goods arrive on the ship (Akande & Iteshi, 2020). At the same time, ~~FoB also strengthening~~ ~~strengthens the~~ logistics aspects ~~by functioning~~ as a solution to maintain food security, ~~maintains~~ safeguard trade assets, and reduce product shrinkage. The nature of agricultural commodities is very fragile, so distribution must be managed effectively. ~~The p~~ Problems with ~~the distribution process in exports~~

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and imports using shipping routes via airplane transportation can ~~cut save~~ time, but ~~is the consequences are~~ expensive. It is logical that many countries still implement sea access because of cost savings. In this way, ship transportation depends on port infrastructure. Shipping payment methods applicable to international trade are FoB and CIF. ~~Either FoB or CIF, These these~~ two methods are most commonly used by exporters and importers.

The system ~~implemented applied~~ in the FoB method is to load goods ~~within the~~ in ~~one's own~~ country ~~itself so that and be able to identify the capacity of~~ goods ~~anomalies are known~~, whether ~~they are in terms of in terms of~~ excess or shortage. From the level of flexibility, customs administration matters should also be easier to carry out (Chuah, 2007). This document includes the costs that will be borne by the exporter, i.e customs duties or export taxes, transportation costs from the warehouse to the port, loading costs from the port onto the ship, and costs for arranging commodities on the ship. Camisón-Haba & Clemente-Almendros (2020) justify that importers bear costs such as insurance, loading and unloading at the ~~port of destination port~~, and transportation costs until the commodity is brought into the warehouse.

Nugroho (2015) ~~focuses explains that in the on~~ CIF, ~~that~~ exporters ~~have an obligation to should an~~ cover travel costs until they arrive at the ~~port of the destination country port~~, costs for transporting goods and cargo, and insurance costs for goods. For CIF, the exporter ~~has the obligation must~~ to cover travel costs until they arrive at the ~~port of the destination~~ country, cover the costs of transporting the load and cargo, or cover the costs of insurance for the goods (Kariyoto, 2016). The risk of loss and damage is also the responsibility of the exporter. Then, ~~the price that determined using the CIF is charged to the~~ importers ~~with higher must pay costs is greater~~ because ~~all these prices the payment~~ includes the price of the goods (Vogt & Davis, 2020).

### III. Methodology of Research

#### 3.1. Dataset

~~Operationally, The profiles of~~ the research data ~~is are~~ panel data ~~type. Panel data is extracted into Ordinary Least Square (OLS)-~~ Data was obtained from secondary publications, i.e Global Economy, Katadata, and Central Bureau of Statistics of Indonesia. ~~After t~~ The data was collected ~~data- it~~ was designed and tabulated into two parts. The first part ~~is a case study in analyzes~~ Indonesia and the second part ~~is in analyzes~~ Italy. ~~After verified panel data from secondary publication reports, the data is extracted into the Ordinary Least Square (OLS) model.~~ Table 1 summarizes data units based on variable names, explanations, variable abbreviations, units, and data sources.

**Table 1.** ~~Data Unit~~ Operational Definition of Data

Variable Name (Abbreviations)	Indicator	Measurement
Indonesia's Gross Domestic Product of Agricultural (IDN GDP_Ag)	Share of agricultural GDP in Indonesia,	%

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several ~~of the same~~ individuals observed over a certain period ~~of time~~ (Holtz-Eakin et al., 1998; Wooldridge, 2009). If using periods, then the formulation is adjusted as follows:

$$t = 1, 2, \dots, T \quad (1)$$

$$i = 1, 2, \dots, N \quad (2)$$

Where;  $t$  = time,  $T$  = time ~~period~~,  $i$  = observation, and  $N$  = number of individuals.

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Referring to the formulation above, ~~with using the existing~~ panel data ~~we have, it is known we get that~~ the total ~~of NT~~ observation units ~~are NT~~. If the number of time units is the same for each individual, then the data is a balanced panel; ~~and conversely, if if the opposite is true, i.e the~~ number of time units is different for each individual, then the status is unbalanced panel.

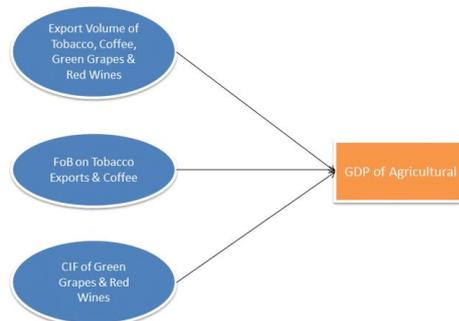


Figure 1. Framework  
Source: Own.

The variable components are divided into two models, ~~namely including~~ independent and dependent variables. There are fundamental differences between the two. The dependent variable is positioned as a variable ~~that is~~ influenced by the independent variables. The role of independent variables is to influence the dependent variable (Fitriadi et al., 2020a). ~~Based on Through~~ the format above, the independent variables are converted into three scopes: (1) Export volume of tobacco, coffee, green grapes and red wine; (2) FoB on tobacco and coffee exports; and (3) CIF of green grapes and red wine. From another lens, the dependent variable is supported by agricultural GDP. ~~Under Based on~~ the academic landscape and practical perspective explained ~~above~~, the ~~study variables are organized into a~~ framework ~~below has been prepared~~ (see Figure 1). ~~Adopting a study conducted by Fitriadi et al. (2020b)~~ Then, the projection stages ~~in statistics were are~~ examined based on three assumptions, including: (1) ~~D~~descriptive statistics and correlation; (2) Analysis of Variance (ANOVA); and (3) ~~partial-Partial~~ determination ~~(Fitriadi et al., 2020b)~~. Data interpretation was ~~framed operated using via~~ the Microsoft Excel 2010 program and statistical software; ~~namely called~~ Statistical Package for the Social Sciences (SPSS) series 26.

### 3.3. Econometrics

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Econometric specifications are supported by two-way standards that consider the effect of time or include time variables (e.g., Ahn et al., 2013; Austin et al., 2020). The requirements to form a general mathematical function are as follows:

$$Y_{it} = \alpha + \alpha_i + \delta_t + X'_{it}\beta + \varepsilon_{it} \quad (3)$$

Based on the above function, an equation of each variable is formed for the two models (Indonesia-Italy) with the following simulation:

$$\text{IDN GDP\_Ag}_{it} = \alpha_0 + \beta_1 \text{TEV}_{it} + \beta_2 \text{FoB\_TE}_{it} + \beta_3 \text{CEV}_{it} + \beta_4 \text{FoB\_CE}_{it} + \beta_5 \text{GGEV}_{it} + \beta_6 \text{CIF\_GGE}_{it} + \text{IDN } \varepsilon_{it} \quad (4)$$

$$\text{ITA GDP\_Ag}_{it} = \alpha_1 + \beta_7 \text{TEV}_{it} + \beta_8 \text{FoB\_TE}_{it} + \beta_9 \text{CEV}_{it} + \beta_{10} \text{FoB\_CE}_{it} + \beta_{11} \text{RWEV}_{it} + \beta_{12} \text{CIF\_RWE}_{it} + \text{ITA } \varepsilon_{it} \quad (5)$$

Symbol ~~description~~notations: IDN = Indonesia, ITA = Italy,  $\alpha_{0,1}$  = constant in the first and second models,  $\beta_1, \dots, \beta_{12}$  = vector of size  $P \times 1$ , which is the parameter of the estimation result,  $it$  = the  $i$ th observation of the independent variable,  $\alpha_i$  = individual effect that different for each ~~first~~ individual,  $\varepsilon_{it}$  = regression error for both models.

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According to the provisions of the significance level of 1% ( $\rho = 0.01$ ) and 5% ( $\rho = 0.05$ ), then the form of hypothesis testing is denoted below:

$$\text{Hypothesis zero (H}_0\text{)} = \text{rejected, while } \rho > 0.01 \text{ or } 0.05 \text{ and } \rho \neq 0.01 \text{ or } 0.05 \quad (6)$$

$$\text{Hypothesis alternative (H}_a\text{)} = \text{accepted, while } \rho < 0.01 \text{ or } 0.05 \text{ and } \rho \neq 0.01 \text{ or } 0.05 \quad (7)$$

#### IV. Results and Discussion

##### 4.1. Descriptive Statistics and Correlations

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The ~~Descriptive~~ descriptive statistical method ~~that is used to~~ summarizes a data set on variables in the form of a representation of the entire population or a sample of a particular object. In this case, descriptive statistics are intended to measure variability or dispersion, including standard deviation (S-D), mean score, Kurtosis, and Skewness. In short, descriptive statistics are useful for describing and understanding the features of a particular data set by providing a brief summary of the sample and data size.

Table 2 displays the position of the five elements in the descriptive statistics. In both Indonesia and Italy, ~~it appears that~~ there are similarities in the highest and lowest scores in the mean and S-D. For Indonesia, the highest mean score is FoB\_CE ( $M = 63,237.777$ ), while in Italy it is FoB\_CE ( $M = 210,138.189$ ), ~~while the~~ For comparison, the lowest mean is IDN GDP\_Ag ( $M = 13.255$ ) and ITA GDP\_Ag ( $M = 2.013$ ). Likewise, for the S-D. score, where of the two the smallest is IDN GDP\_Ag ( $S:D = 0.321$ ;  $S:D = 0.090$ ), but the highest is FoB\_CE in Indonesia ( $S:D = 14,942.694$ ) and FoB\_CE in Italy ( $S:D = 66,995.118$ ). The anti-climax is precisely the Skewness and Kurtosis scores. Although ITA GDP\_Ag is the highest ( $S = 0.732$ ), this ~~is in contrast to~~ contrasts with IDN GDP\_Ag ( $S = -0.668$ ) or the lowest. ~~Interestingly~~ In the scope of Skewness, CIF\_GGE ( $S = 0.652$ ) in Indonesia is the largest compared to other variables ( ~~$S = -0.652$~~ ) and the lowest ~~Skewness~~ score from in Italy is TEV ( $S = -0.242$ ). Turning to the Kurtosis value, the highest was FoB\_TE in Indonesia ( $K = 1.050$ ), but FoB\_TE in Italy was the lowest ( $K = -2.216$ ). ~~From In~~ the scope of Kurtosis points, the lowest score in Indonesia is FoB\_CE ( $K = -1.284$ ) and ~~for in~~ in Italy it is FoB\_TE ( $K = -2.216$ ).

Table 2. Descriptive Statistics of all Variables, each N = 63

IDN	Mean	S-D	Skewness	Kurtosis
IDN GDP_Ag	13.255	0.321	-0.668	-0.231

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	GDP_Ag						
TEV	1	0.851** (0.004)	0.747** (0.021)	0.795* (0.010)	-0.411 (0.271)	-0.543 (0.131)	0.138 (0.723)
FoB_TE	0.851** (0.004)	1	0.705* (0.034)	0.690* (0.040)	-0.032 (0.935)	-0.178 (0.646)	-0.112 (0.775)
CEV	0.747** (0.021)	0.705* (0.034)	1	0.950** (0.000)	-0.306 (0.423)	-0.407 (0.277)	0.073 (0.851)
FoB_CE	0.795* (0.010)	0.690* (0.040)	0.950** (0.000)	1	-0.418 (0.263)	-0.538 (0.135)	0.067 (0.863)
GGEV	-0.411 (0.271)	-0.032 (0.935)	-0.306 (0.423)	-0.418 (0.263)	1	0.977** (0.000)	-0.652 (0.057)
CIF_GGE	-0.543 (0.131)	-0.178 (0.646)	-0.407 (0.277)	-0.538 (0.135)	0.977** (0.000)	1	-0.580 (0.102)
IDN GDP_Ag	0.138 (0.723)	-0.112 (0.775)	0.073 (0.851)	0.067 (0.863)	-0.652 (0.057)	-0.580 (0.102)	1

Note: (\*\*) and (\*) indicate significance at 1% and 5% probability levels.

Source: Authors' estimation from compiled data.

Table 4. Correlation Analysis in Italy

Items	TIV	FoB_TE	CEV	FoB_CE	RWEV	CIF_RWE	ITA GDP_Ag
TEV	1	0.817** (0.007)	-0.077 (0.843)	0.103 (0.793)	-0.118 (0.763)	-0.148 (0.703)	-0.366 (0.333)

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of 0.825 and an Adjusted R<sup>2</sup> of 0.277. ~~This indicates~~ The findings show that ITA GDP\_Ag is influenced by independent variables by 82.5% and ~~confounding factors by 17.5% is residual~~. Meanwhile, the Adjusted R<sup>2</sup> score ~~implies represents~~ the ability of the independent variables ~~in the second model~~ to influence the dependent variable ~~reachingreaching~~ 27.7% and ~~the remaining 72.3% are is an~~ other indicators outside the ~~discussionsecond model~~. The score of 1.914 confirms ~~that there is~~ a positive effect of the independent variables (TEV, FoB\_TE, CEV, FoB\_CE, RWEV, and CIF\_RWE), where when the six independent variables increase in one unit, the ITA GDP\_Ag increases or *ceteris paribus*.

#### 4.3. Existing Situation

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It can be seen that the growth of agricultural GDP in Indonesia tends to be higher than in Italy. Throughout ~~9-nine~~ periods, the average growth of agricultural GDP in Indonesia is in a very high trend, ~~reachingreaching~~ 13.26%. The agricultural sector is the basis ~~in-of~~ Indonesia because it has a larger area of agricultural land when compared to Italy. Moreover, the routine work of the Indonesian population mostly relies on agriculture. Therefore, the agricultural sector also absorbs a larger workforce than other sectors. Many sub-sectors are used as livelihoods and generate economic opportunities. In ~~factreality~~, Indonesia still relies on primary structures, such as agriculture. In Italy, the average ~~growth of~~ agricultural GDP ~~growth~~ was 2.16% (see Figure 2). ~~YetNevertheless~~, Italy is focused on only a few sub-sectors or ~~a few~~ agricultural commodities compared to Indonesia. ~~Too, m~~ Many agricultural ~~productscommodities that have brightwith~~ potential prospects are ~~able to~~ transformed into secondary and tertiary ~~structures-products~~ (such as ~~the~~ coffee and wine processing ~~industriesindustry~~) which can be ~~and are also~~ used ~~as for~~ agricultural tourism, ~~thereby~~ which has ~~attracted-attracting~~ the attention of visitors from ~~many otheracross~~ countries to ~~be studiedstudy~~ and ~~develop cultivatedcultivation, and developed~~.

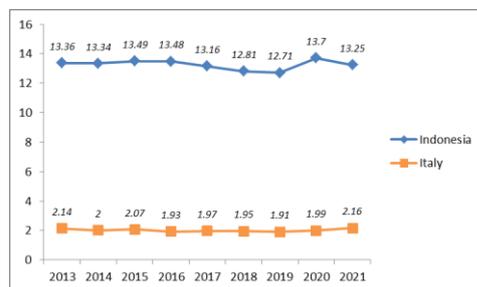


Figure 2. Value Added in the Agricultural Sector as Percent of GDP

Source: The Global Economy (2022).

~~At that moment~~ In 2013, the highest growth in Indonesia's agricultural GDP ~~growth in Indonesia~~ was ~~the highest at~~ 13.7% ~~(2019)~~, while the lowest was in 2019 at 12.71%. The performance of agricultural GDP growth in Italy was the largest in 2021 (2.16%), and 1.91% was the smallest trend in 2019. The recession in agricultural GDP growth was caused by the Coronavirus disease 2019 (COVID-19), which prompted the government to impose surveillance of mobility of mass crowds and tightening of regulation of workers, including those who work as farmers and farm ~~labourers-laborers~~ (e.g., Aday & Aday, 2020; Couch et al., 2020; Eck & Hatz, 2020; Mogues, 2020). The decline in several agricultural sub-sectors has also resulted from shifts in demand to other sectors such as health services, education services, finance and insurance, and information and communication services.

In Figure 3, it shows represents the volume of Indonesian tobacco exports from Indonesia to Italy, which the development of which fluctuates from period 2013 to period 2021. During 2013-2021 this period, the largest tobacco export were in the largest in 2015 reached (5,082.3 tons), while the smallest export quantity in was the smallest in 2021 was (992.7 tons). When viewed based on growth, the trend of the highest export volume of tobacco from 2013 to 2014 reached 51.5%. The lowest growth trend in FoB tobacco exports from Indonesia to Italy, the lowest growth trend occurred in 2020 to 2021 up to at -49.5%. For the performance of tobacco exports from Indonesia to Italy, 2017 as the largest FoB period reached 17,084.3 thousand US\$ and the smallest among other years was in 2021 which only reached 3,653.6 thousand US\$ or the lowest percentage was -61.7% which was allegedly due to the weakening of the Rupiah (IDR) exchange rate. In 2017, the performance of Indonesian tobacco exports to Italy as the FoB period was the largest at 17,084.3 thousand US\$ and in 2021 it was the smallest at 3,653.6 thousand US\$ or with the lowest percentage of -61.7% compared to previous years which is thought to be due to by the weakening of the Rupiah exchange rate (IDR). The most prominent growth trend was from 2013 to 2014 (33.7%).

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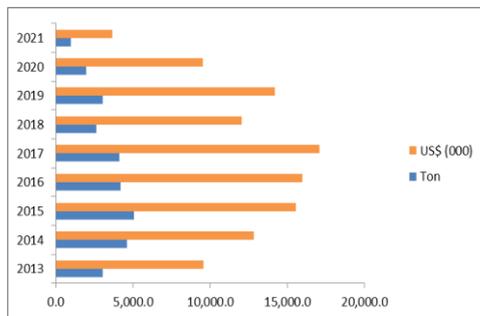


Figure 3. Tobacco Export Quantity and Value on FoB from Indonesia to Italy  
Source: The Central Bureau of Statistics of Indonesia (2022a).

Based on Figure 4, the volume of tobacco exports from Italy to Indonesia is also in a less consistent corridor. The highest export quantity in tobacco commodities was in 2017 (507.1 tons), while the lowest was in 2021 (24.6 tons). The growth trend of tobacco exports from Italy, to Indonesia experienced a rapid increase which jumped high from 2016 to 2017 (157%). Surprisingly, from 2019 to 2020, it decreased drastically to -80.7%. The implications of increases and decreases in tobacco exports also have an impact on the value of FoB value, where The the largest in 2018 (2,708.4 thousand US\$) and the smallest in 2021 (158.5 thousand US\$). The dynamics of growth in FoB growth were seen also displayed when from 2016 to 2017 it was at 220.6%, but instead actually decreased fluctuated down to -80.9% in (2019 to 2020).

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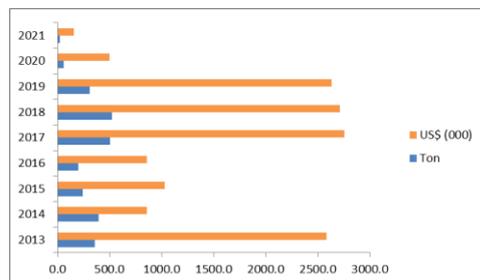


Figure 4. Tobacco Export Quantity and Value on FoB from Italy to Indonesia  
Source: The Central Bureau of Statistics of Indonesia (2022a).

Mabeta et al. (2015), Nasim & Gunawijaya (2021), and Shelina & Sasana (2022) are of the opinion that in the long term, tobacco exports encourage economic growth in Zambia and Indonesia. In some countries, smoking is one of the things that is deeply deep-rooted in traditions and the culture, adopted from the ancestors since for centuries (Mishra & Mishra, 2013). About this topic, due to the lack of tobacco production capacity, they export tobacco from other countries. Ahsan et al. (2020) and Galinato et al. (2017) examines revealed the ratification of abundant tobacco imports trade between in Mozambique, Zimbabwe, Bangladesh, and Pakistan, which are known as tobacco from exporting countries, that collaborate with exporting countries (such as including Indonesia), thus having which creates a relative double effect on welfare. Although there were external shocks, such as the falling in prices for of severalsome world market commodities due to COVID-19, they this effect did not have much of an impact on the tobacco trade mechanism and instead actually increased the productivity of tobacco export productivity increased GDP (Clancy et al., 2020; Monge & Lazcano, 2022; Sheth et al., 2022; Yang & Ma, 2021).

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Figure 5 discusses the volume of coffee exports and the value on of FoB from Indonesia to Italy from year to year (y.o.y). Throughout 2013–2021, the quantity of coffee exports has a positive slope. The Evidence of the consistency of Indonesian coffee exports to Italy was proven to be high in 2015 reachingreached (43,048.3 tons); so that during that period, thewith a growth trend was of 44.7% or the highest among other periods. The smallest export achievement to Italy in 2021 (24,590 tons) and uncontrolled or worsening growth reachingreached -26.7% in 2018. Overall, the effect of coffee exports also had an impact on the FoB value, where in 2015 was the most dominant period reachingreached 84,005 0.4 thousand US\$ (38.5%), and the lowest is at 42,662.9 thousand US\$ for 2021. The lowest FoB trend for coffee exports is in 2018 (-32.2%).

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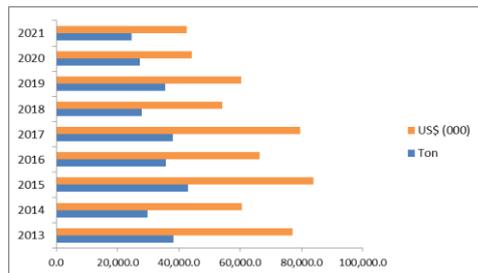


Figure 5. Coffee Export Quantity and Value on FoB from Indonesia to Italy  
Source: The Katadata (2022b).

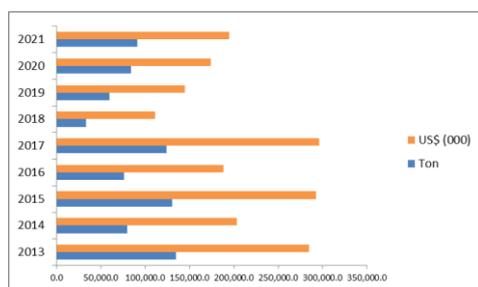


Figure 6. Coffee Export Quantity and Value on FoB from Italy to Indonesia  
Source: The Katadata (2022b).

Figure 6 reflects that Italy's has succeeded success in seeing business opportunities triggered due to by the crisis in Indonesia's quality coffee stock in Indonesia, through superior so that the competence of trading competence in coffee commodities is that are relatively popular quite enthusiastic in with the market. With

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~~Seeing the high factor of famous coffee brands from Italy, the intensity of demand, well-known coffee brands from Italy have become a factor to be taken into account in the global market of demand is quite high.~~ In 2013, Indonesia imported 135,204 tons of Italian coffee beans. ~~This is the, which was the highest number of Italian coffee exports from Italy to Indonesia.~~ However, in 2018, coffee exports had decreased to 33,650 tons. ~~From Since 2018 to 2019, the largest coffee exports period grew 77.4% (the highest), while but the lowest trend was growth was in 2017 to 2018 at -72.9%.~~ The results of the FoB achievement of Italian coffee exports to Indonesia were the largest in 2017 (296,047 thousand US\$), but the growth in the FoB value was 56.9% (2016 to 2017) and the smallest FoB in 2018 (111,402.4 thousand US\$) with a growth of -62.4%.

Publications highlighting the effects of coffee exports on economic growth have been reviewed. In Ethiopia, the source of income for the majority of the population is agriculture, particularly from where coffee production is increased, coffee production which is supported through two under incentive schemes and (incentive and retention) schemes. Besides, the country also relies on coffee exports, which have are positively relationship-related to the level of GDP (Yifru, 2015). In the long term, coffee export commodities are able to can boost economic growth in Lampung-Indonesia Province (Aprianto et al., 2022). During 1986–2019, Nort Sumatran coffee exports from North Sumatra–Indonesia to three destination countries (Japan, US, and Malaysia)–As a result, coffee yield with export revenues and FoB values have having a partially significant effect on GDP growth (Sihombing et al., 2021). Apart from Besides consumers, Italy is also the second-largest exporter and producer of roasted coffee in the European Union, after Germany. Cardoso et al. (2016) confirm that the that Italy's GDP from agricultural sector is currently influenced by import policies as a results of limited lack of domestic coffee production, consumer quality demands, and coffee drinking traditions affect Italian coffee imports, thereby stimulating GDP. The evolution of agricultural exports determines coffee exports in Togo's small open economy (Tchalim, 2016).

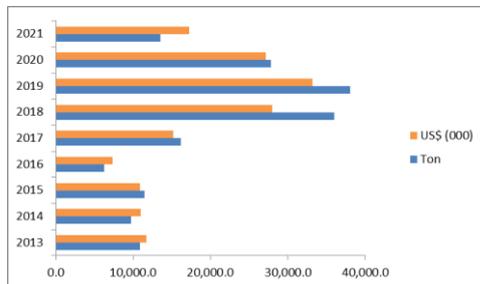


Figure 7. Wine Export Quantity and Value at CIF From Indonesia to Italy  
Source: The Central Bureau of Statistics of Indonesia (2022b).

Data on the volume of wine exports and the value of CIF from Indonesia to Italy and Italy to Indonesia are inversely related. Indonesian wine exports to Italy are less than Italian wine exports to Indonesia. In detail, the CIF value is smaller than the quantity of Indonesian exports, so that the revenue from these exports is below the Italian average. Italy's CIF tends to be above the average volume of wine exports. Most recently, Indonesia's largest export volume was the largest in 2019 (38,041.3 tons), but the trend for the highest export growth trend was from in 2016 to 2017 reaching (156.9%). From this Figure 7, it is also can be concluded that the lowest volume of Indonesian wine exports occurred was in 2016 (6,285.8 tons) and the smallest export growth compared to other periods was from in 2020 to 2021 reaching at -51.4% (see Figure 7). The highest value of wine exports results represented by via CIF were was in 2019 at (33,149.8 thousand US\$) and the lowest was in 2016 (7,371.2 thousand US\$). Growth over the 9-nine periods was also volatile, with the largest CIF trend for 2016 to 2017 (106.1%), while the lowest was from 2015 to 2016 (-32.2%).

In Italy, wine production dates back to the second century BC. According to Dodd (2022) and Gecer & Yerlikaya (2018), the history of wine production techniques were initiated/began with by the Romans (Dodd, 2022; Gecer & Yerlikaya, 2018). Grapes are produced in larger quantities with innovative wine storage solutions (Bandinelli et al., 2020; Maicas & Mateo, 2020; Pomarici et al., 2021). These steps include bottling (packaging) and wine-making. In fact, agricultural food supply decisions, forced the consortium to protect the uncertainty of strategic primary sectors such as tobacco and wine in collective institutions (Ciliberti et al., 2019).

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Collectively, Figure 8 displays the highest volume of Italian wine exports in 2021 (52,104.1 tonnes), but and the biggest growth trend from was in 2015 to 2016 up to at 31.2%. In contrast/Next to that, the lowest export level/volume was in 2015 (28,578.5 tons) or with the lowest growth contribution from in 2014 to 2015 at of the level of -24.9%. The biggest CIF achievement was in 2019 (109,400.9 thousand US\$), while the highest growth trend was in from 2016 to 2017 at around 39.7%. Interestingly/Surprisingly, this gain was the quantity of wine exports is not matched/balanced with by the CIF value, because in 2015 was the lowest period (46,745.3 thousand US\$) as well as with the worst period of CIF growth of at -24.9%.

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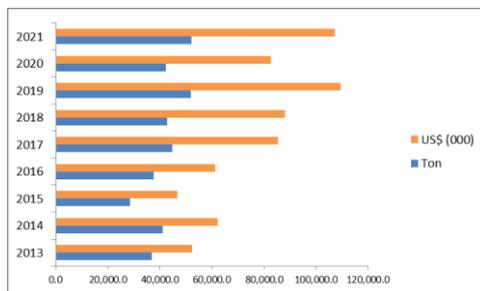


Figure 8. Wine Export Quantity and Value at CIF From Italy to Indonesia  
Source: The Central Bureau of Statistics of Indonesia (2022b).

Anderson (2018) analyzes/stated that with excess domestic/the production of Australian became a wines exported/exporting during 1975–1985 that and its product were able to complete/are internationally competitive. Through open markets, Ayuda et al. (2020) opens the horizon about trade liberalization having the impact of such as wine exports has had an impact on affecting the increasing in alcohol consumption (Ayuda et al., 2020). The linkage motive between wine exports and income is highlighted by Dascal et al. (2022). Empirical literature in/on the heterogeneity of the commodity wine increases GDP per capita. Free trade agreements in/across nations also led to an/the East Asia region have seen increases in wine imports to China, South Korea, and Japan, and some countries in the East Asia region for in 1990–2016 (Harada & Nishitaten, 2021). Macroeconomic performance on the surplus level of Portuguese Douro wines assimilated affects the export of wines from the best category of wines to several international markets (Macedo et al., 2019). Pinilla & Ayuda (2002) clarified/explained that the expansion of ordinary table wine products produced by Spain wine products in the period from 1890–1935 caused several countries in/on the Americas/American continent to experience quite large suffer serious losses, due so that trade policies tended to trade policies be that tended to be discriminatory towards market penetration. In 2011–2019/Moldova, three aspects that influenced vineyards revitalization during 2011–2019 included labour, land area, and quality of fertilizers have revitalized vineyards in Moldova/quality (Darma et al., 2022).

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**V. Conclusion and Recommendation**

This ~~scenario of this paper~~ ~~commits~~ ~~is~~ to investigate the ~~effects~~ ~~impact~~ of tobacco, coffee and wine exports on GDP growth ~~of~~ ~~in~~ Indonesia and Italy ~~using panel data regression~~ over the ~~period~~ 2013–2021. ~~Scenario analysis using panel data regression.~~ The ~~existing findings results~~ prove that ~~of the~~ ~~from testing the~~ six ~~hypotheses in the first and second models~~ variables in each country, ~~only~~ three hypotheses ~~are~~ ~~were~~ accepted and the other three hypotheses ~~are~~ ~~were~~ rejected. The ~~results of the~~ analysis ~~output also~~ concludes that the variables TEV, CEV, CIF\_GGE, and CIF\_RWE ~~have a~~ significantly ~~affect~~ ~~effect on~~ IDN GDP\_Ag and ITA GDP\_Ag. From ~~the statistical output~~ ~~another perspective, it was also found that~~ FoB\_TE, FoB\_CE, GGEV, and RWEV ~~actually have had no an~~ insignificant impact on IDN GDP\_Ag and ITA GDP\_Ag.

Regardless of the findings that have deviated, policy recommendations must adjust every export regulation related to transportation infrastructure which is a practical strategy, protect consumers, prepare preventive steps to increase investment, prevent unfair export tariffs which are at times inelastic through domestic creativity in the productivity of agricultural commodities, simplifying international trade legal channels, removing complicated systems in negotiations and trade transactions, and involving several elements in parallel not only by ~~policy makers~~ ~~stakeholders~~, but farmers, business actors (exporters), consumers and other interested parties. ~~Finally, from t~~ This paper, ~~offers relevant~~ academic novelty ~~is obtained~~ to ~~enhance~~ ~~improve~~ the economic literature ~~surrounding international trade affairs in discussing research~~ ~~outcomes.~~ The ~~Future agendas also~~ ~~needs~~ to ~~rethinking the~~ ~~import and export urgency of three commodities~~ ~~constructively through other procedures that can influence trade value~~ ~~seriously think about the implications,~~ ~~adding variable components, or simply extending the time lag, so that constructive urgency is considered.~~ ~~The~~ ~~contribution of this study allows wider exploration by extending the time lag analyzed or adding variables~~ ~~beyond the current model.~~

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